



MUNTERS

**January – September
2006**

Group Highlights

■ Q3

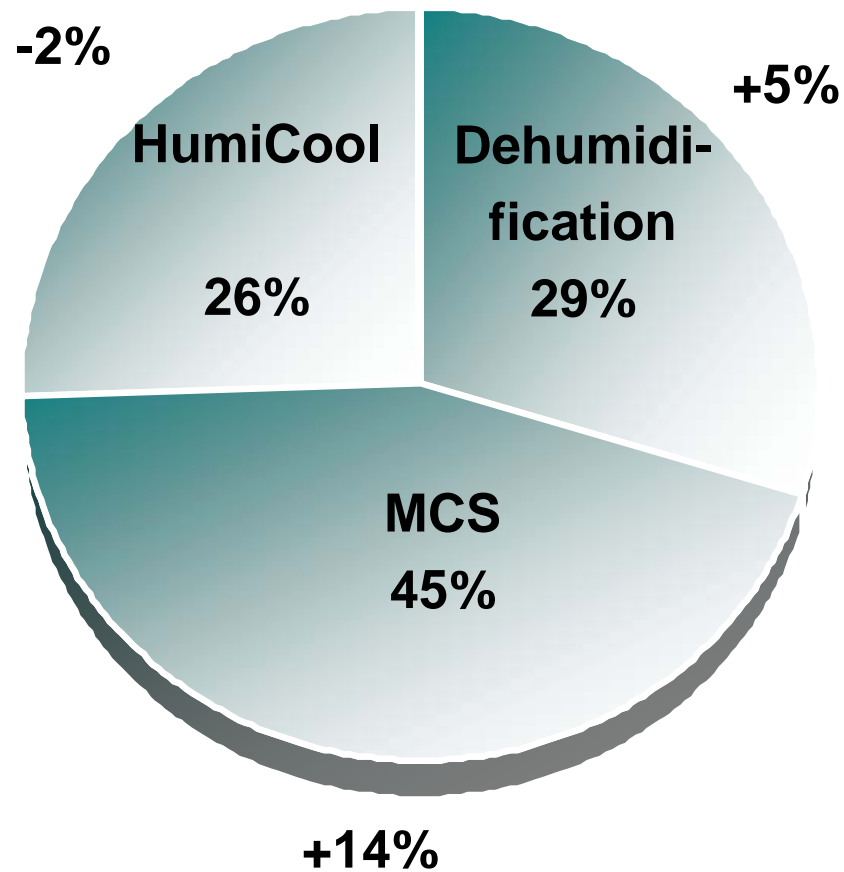
- Order intake unchanged vs. prior year currency adjusted
 - Group order intake up 9% excluding 110 MSEK orders related to catastrophe (Cat) business Q3 2005
 - MCS orders up 11% adjusted, excluding Cat business
 - Dehumidification continuing strong trend
 - HumiCool impacted by temporary slow-down in Mist Elimination China
- Sales growth +12% (adjusted)
 - Strong MCS revenue trend due to broader offering and frame agreements
- EBIT margin 9,9% (8,5% last year)
 - Gross Margins continuing to improve in Dehumidification and HumiCool
 - Another very strong quarter for HumiCool
- Operating Cash Flow performance continuing - 138 MSEK (75)

■ January-September

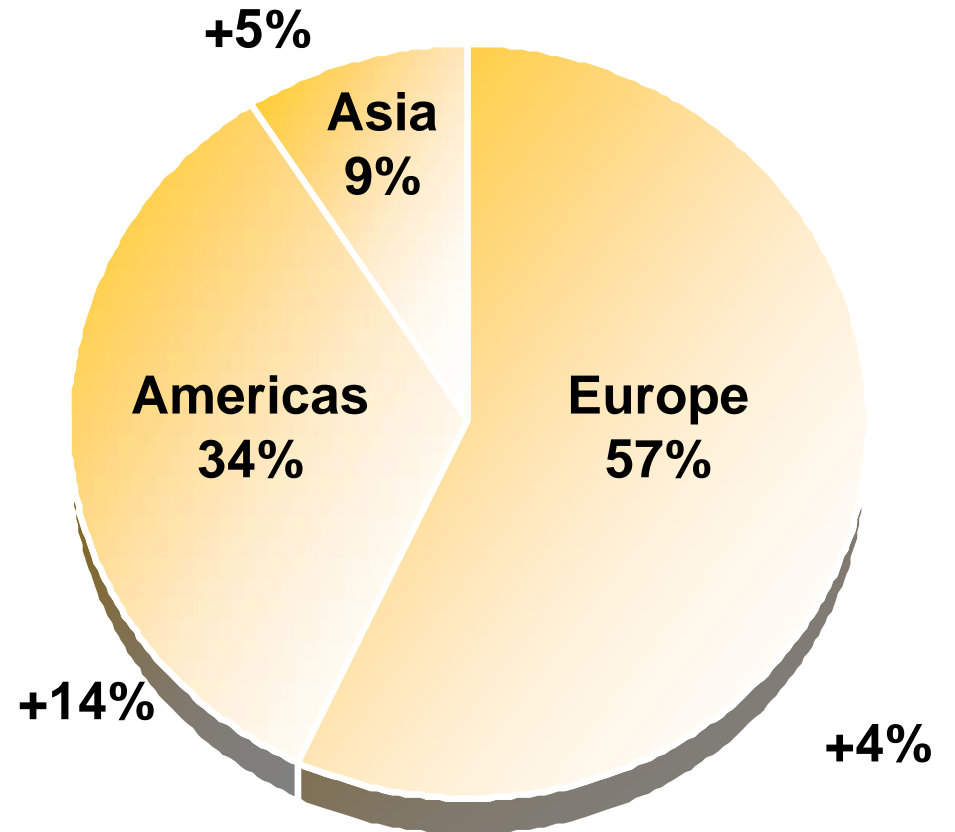
- Significant revenue growth driven by all divisions
- Margin management and efficiency program activities yielding results

Sales Q3 2006

Division Break-down



Region Break-down



3 Note: Current exchange rates



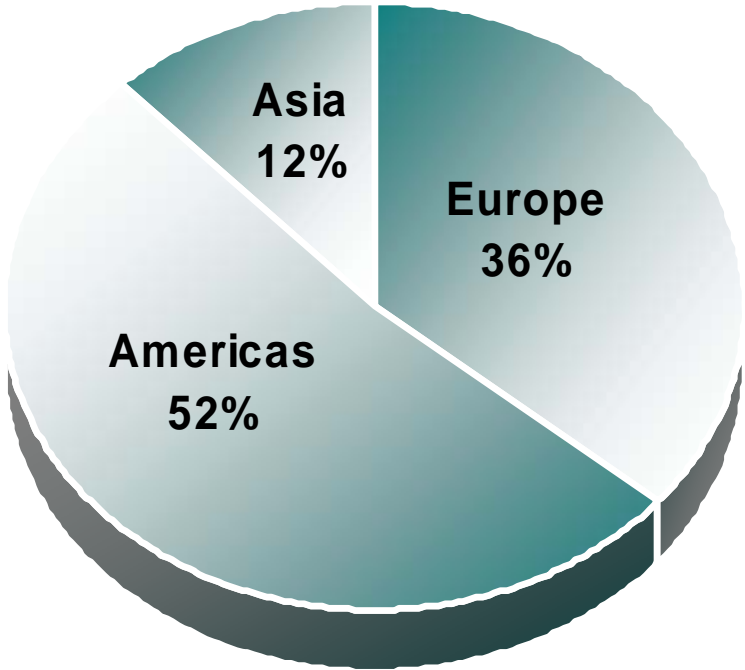
Division Performance

Dehumidification Division



Munters environmentally friendly DesiCool Systems installed at Sandvik Tools facility

Geographic Break-down 2006



Dehumidification Highlights

■ Q3

- Strong order intake, up 12% (adjusted)
 - Commercial DH (DesiCool) continuing rapid growth
 - Asia developing well
 - Zeol weaker than during first half
- Sales growth somewhat weaker due to large projects lead times
- Operating margin improvement
 - Driven by mix and gross margin improvements

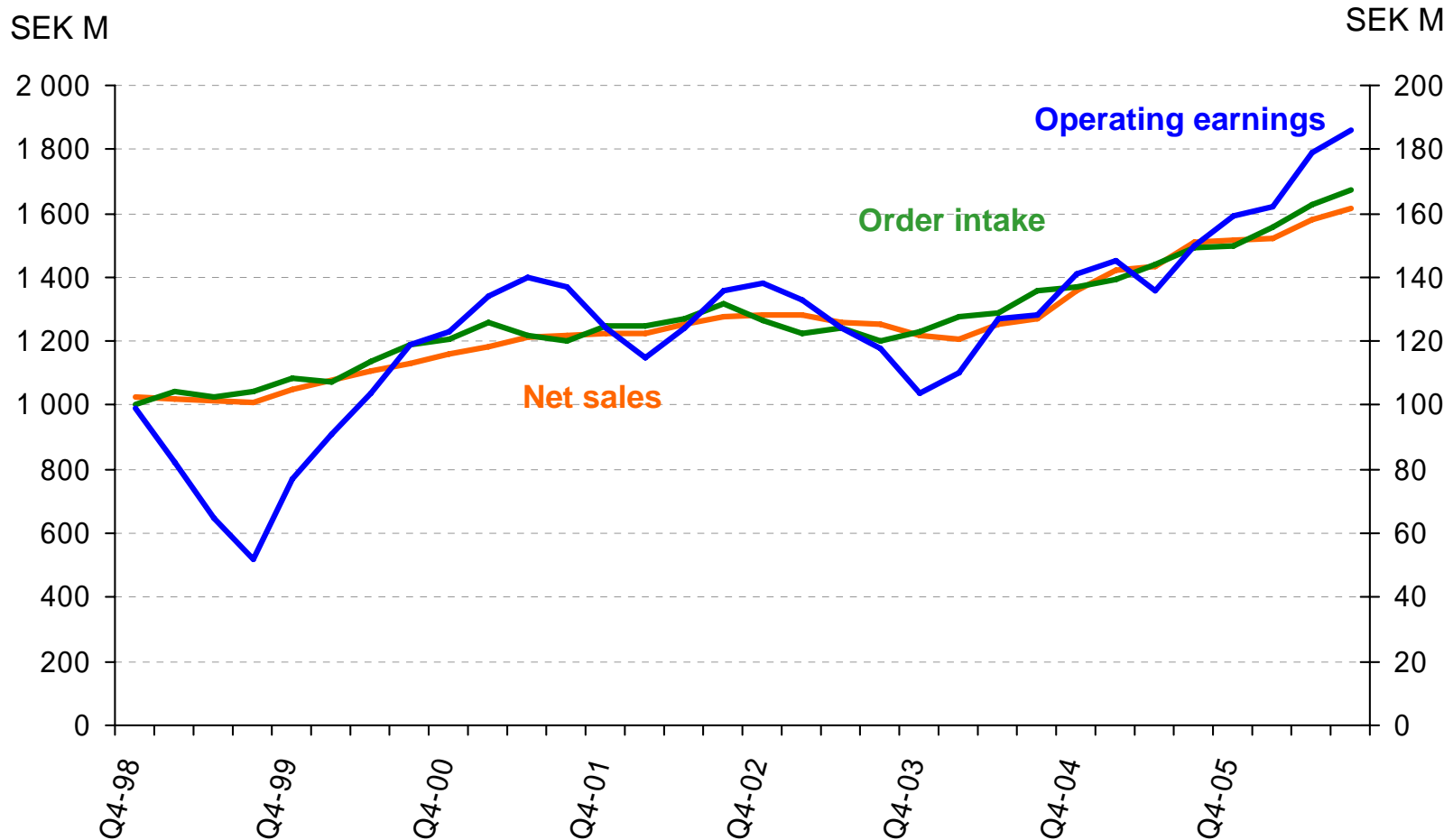
■ January-September

- DesiCool very strong and expanding outside USA
- Increased focus on Asia showing initial results
- Margin management activities resulting in significant improvements in all business areas

Dehumidification Division

SEK M	3rd Quarter		Jan-Sep	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Order Intake	443	412	1 338	1 145
Grow th	7%		17%	
Adj grow th	12%		15%	
Net Sales	423	404	1 202	1 083
Grow th	5%		11%	
Adj grow th	8%		9%	
Operating Earnings	51	45	129	101
Operating Margin	11,9%	11,2%	10,7%	9,3%
Operating Capital Turns	4,5	4,3		

Dehumidification Rolling 4 Quarter



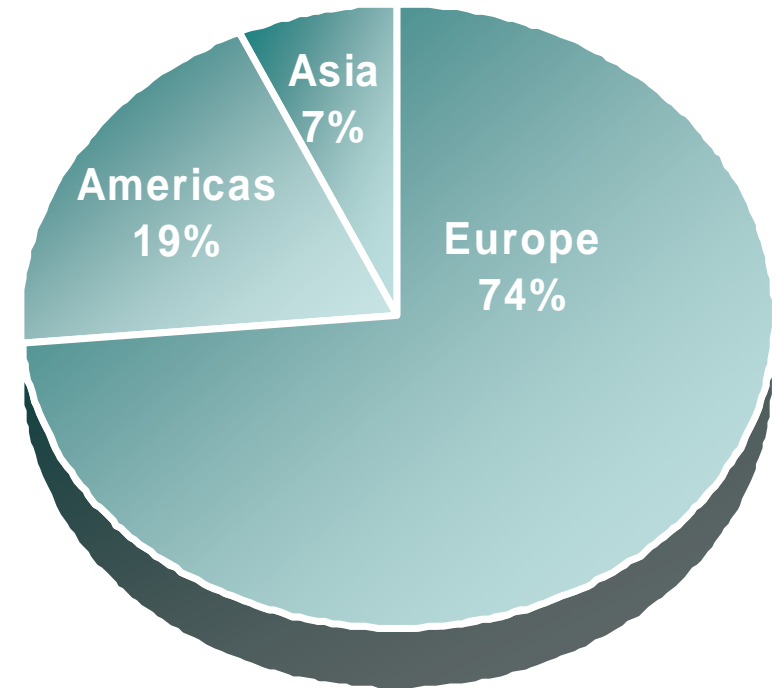
Operating earnings excluding goodwill depreciation.
Figures are currency adjusted.

Moisture Control Services Division



MCS invest in people by launching the global project management certification program.

Geographic Break-down 2006



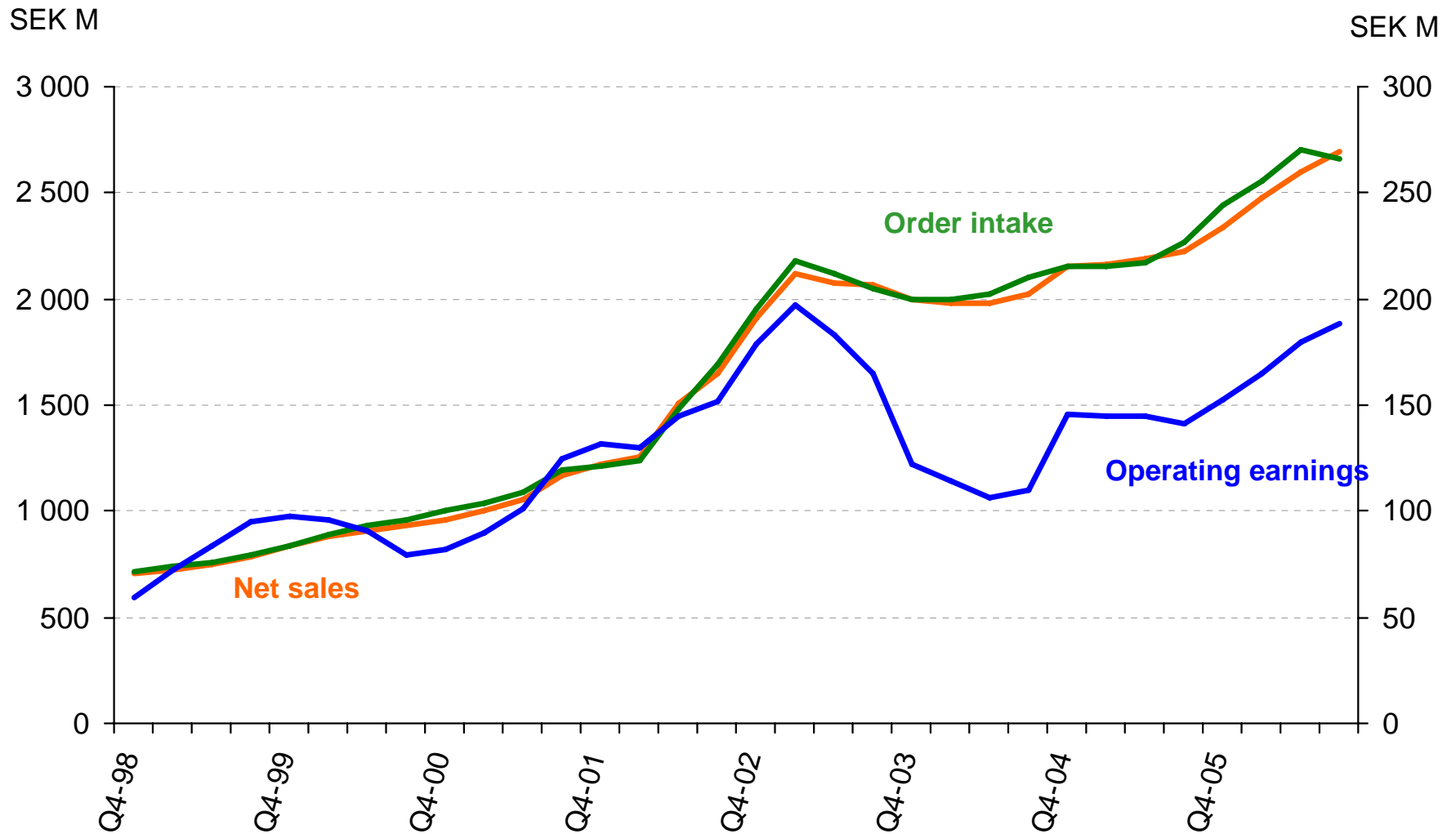
MCS Highlights

- Q3
 - Orders and sales continue to develop well, +11% order intake excluding currency effects and effects of Cat business Q3 2005
 - Q3 2005 hurricane Katrina and European floods contributed 110 MSEK orders
 - No hurricane activity so far this year
 - Strong top line development continuing in UK, Americas and parts of Continental EU
 - Operating Margin 6,1%
 - Weaker sales mix continuing in Americas and parts of EU as a result of broadened offering
 - Germany made slight operating profit for first time 2006
- January-September
 - Framework Agreements and broader offering generating revenue growth
 - Progress continuing on strategic initiatives relating to improved operational efficiency, but margin improvement not yet materializing significantly
 - Strong investment in people such as launch of the global project management certification program

MCS Division

	3rd Quarter		Jan-Sep	
SEK M	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Order Intake	601	665	1 906	1 675
Grow th	-10%		14%	
Adj grow th	-8%		12%	
Adj grow th ex. Cat	11%		20%	
Net Sales	638	562	1 932	1 560
Grow th	14%		24%	
Adj grow th	16%		23%	
Operating Earnings	39	32	114	78
Operating Margin	6,1%	5,8%	5,9%	5,0%
Operating Capital Turns	3,7	3,6		

MCS Rolling 4 Quarter



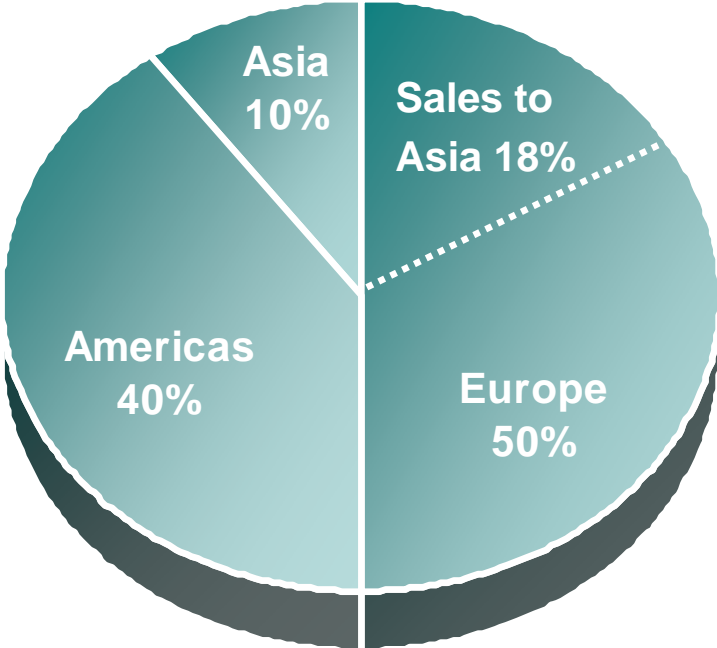
Operating earnings excluding goodwill depreciation.
 Figures are currency adjusted.

HumiCool Division



48" Advantage® fans in poultry layer building

Geographic Break-down 2006



HumiCool Highlights

- Q3
 - Orders up 4% (adjusted for currency and the Water business sale)
 - Negatively impacted by temporary slow-down in Mist Elimination projects in China
 - Mist Elimination very strong second half 2005
 - No significant PreCooler projects during Quarter
 - AgHort developing well
 - Sales up 8% (adjusted)
 - Negatively impacted by slow PreCooler activity
 - Continued strong margin improvements

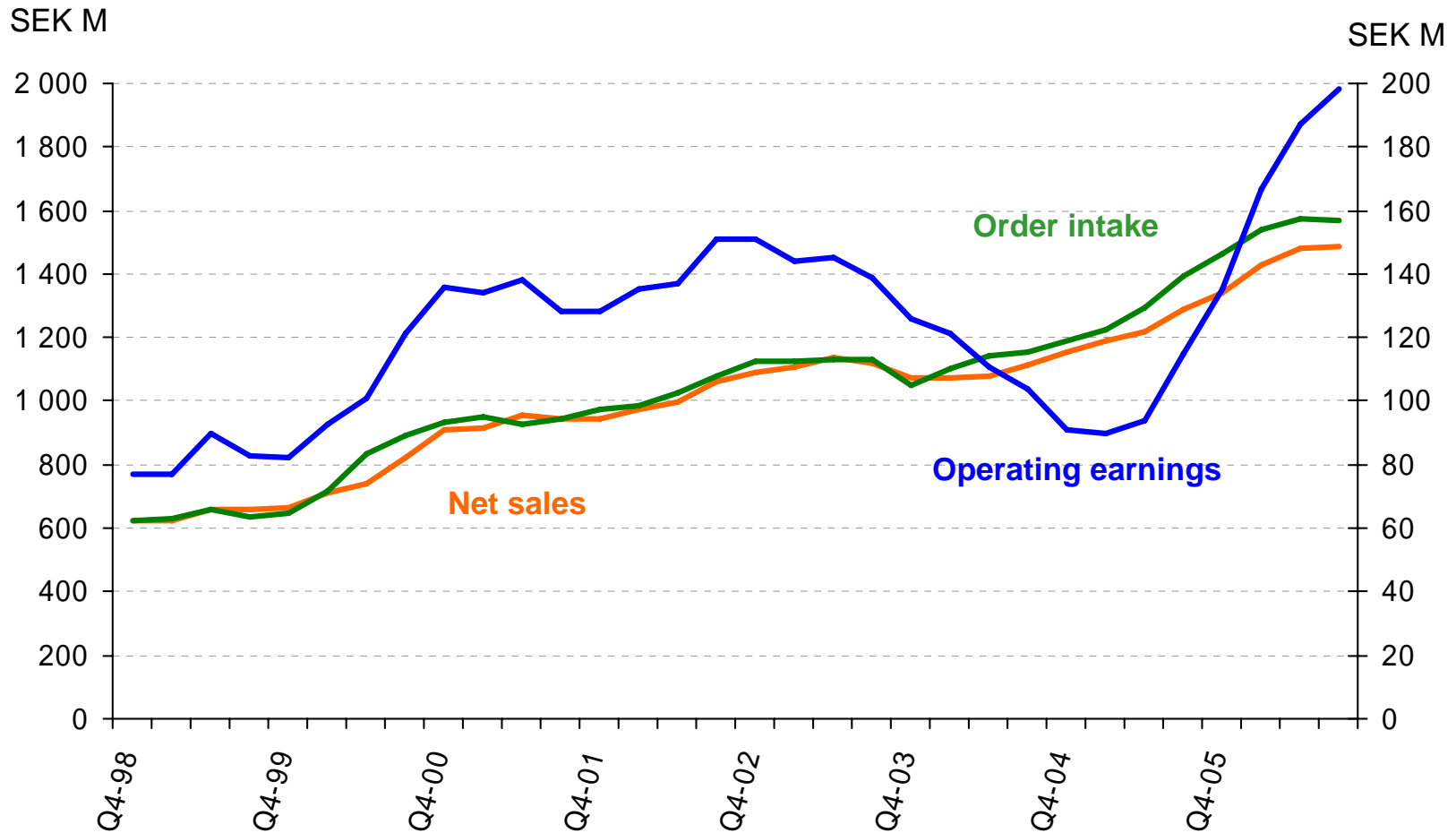
- January–September
 - Significant sales and margin improvement
 - Growth in use of "clean coal" power generation contributing to sales and earnings growth
 - Significant efficiency improvements in AgHort Europe and Mist Elimination

HumiCool Division

SEK M	3rd Quarter		Jan-Sep	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Order Intake	340	366	1 252	1 130
Grow th	-7%		11%	
Adj grow th	4%		15%	
Net Sales	367	374	1 153	995
Grow th	-2%		16%	
Adj grow th	6%		19%	
Operating Earnings	56	46	169	105
Operating Margin	15,2%	12,4%	14,7%	10,6%
Operating Capital Turns	3,6	3,0		

Note: Adjusted growth includes currency effects and impact of Water business divestiture

HumiCool Rolling 4 Quarter



Operating earnings excluding goodwill depreciation.
 Figures are currency adjusted.

Munters Group Financial Analysis

Munters Group Financials

SEK M	3rd Quarter		Jan-Sep	
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>
Order Intake	1 362	1 422	4 450	3 900
Growth	-4%		14%	
Adj growth	0%		14%	
Adj Growth ex. Cat	9%		18%	
Net Sales	1 408	1 317	4 250	3 588
Growth	7%		18%	
Adj growth	12%		18%	
Gross Margin (excl write-offs)	28,4%	28,3%	27,9%	27,4%
EBIT	140	112	386	250
EBIT Margin	9,9%	8,5%	8,7%	7,0%
Net Earnings	86	68	236	148

Note: Adjusted growth includes currency effects and impact of Water business divestiture

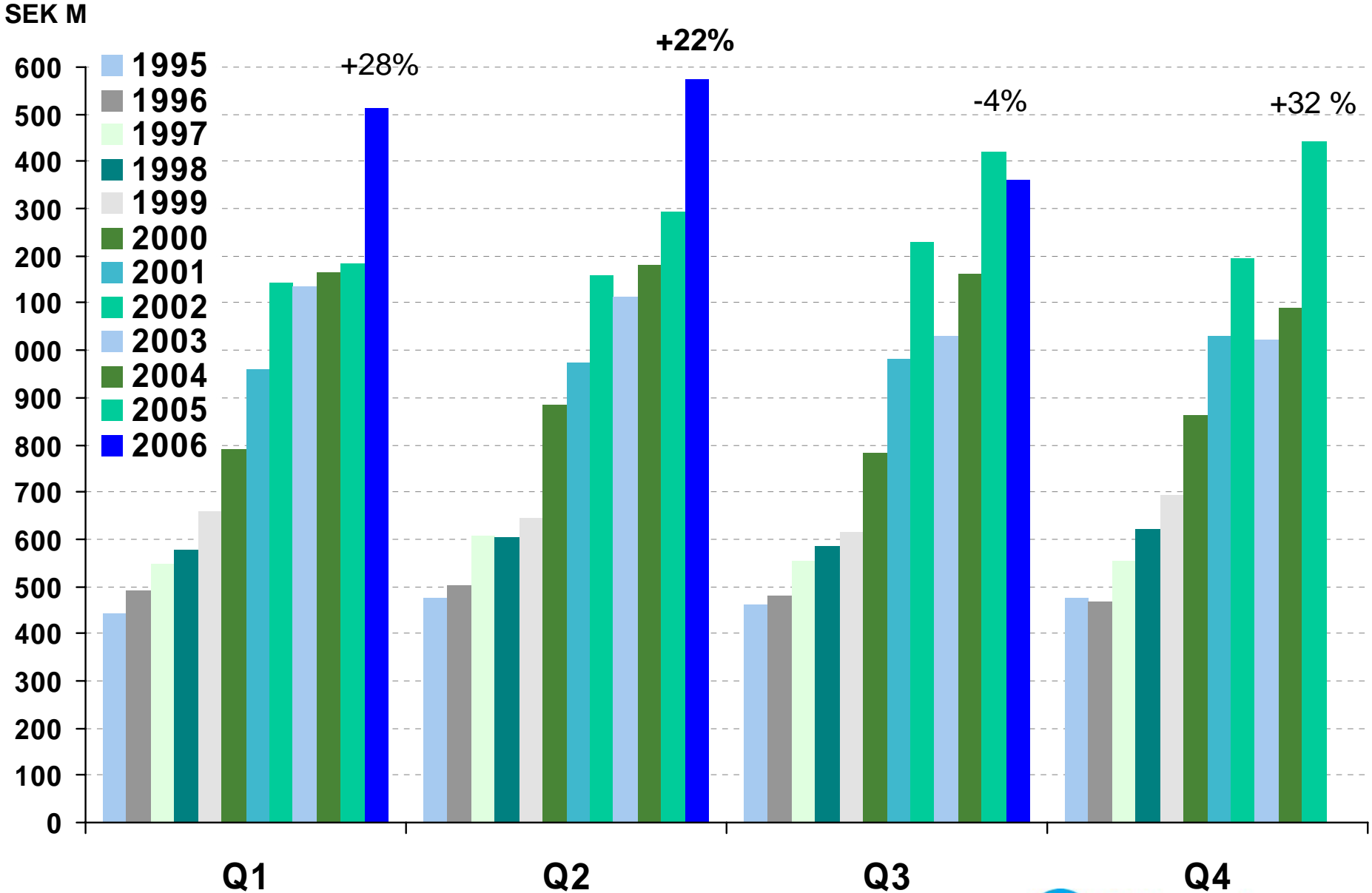
Q3 2006 Performance Analysis

SEK M	Net Sales		EBIT	
Q3 2005	1 317		112	
Water Business Divestiture	-18			
Currency effects	-38		-3	
	1 261		109	
Volume effect	147		42	
Margin effect			1	
Indirect cost			-12	
Q3 2006	1 408	12%	140	28%

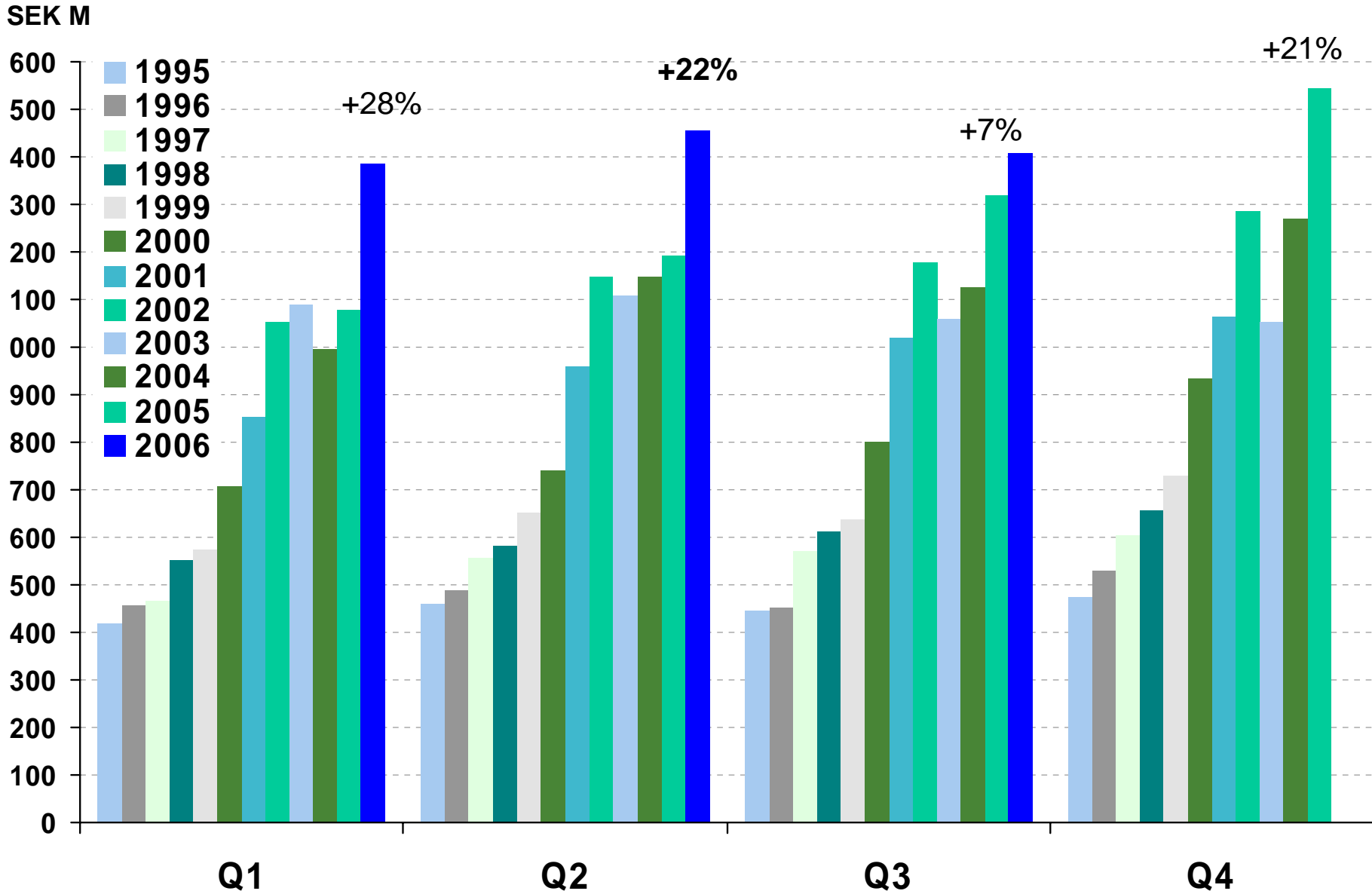
Jan-Sep 2006 Performance Analysis

SEK M	Net Sales		EBIT	
Jan-Sep 2005	3 588		250	
Water business divestiture	-27			
Currency effects	47		5	
	3 608		255	
Volume effect	642		176	
Margin effect			18	
Indirect cost			-63	
Jan-Sep 2006	4 250	18%	386	51%

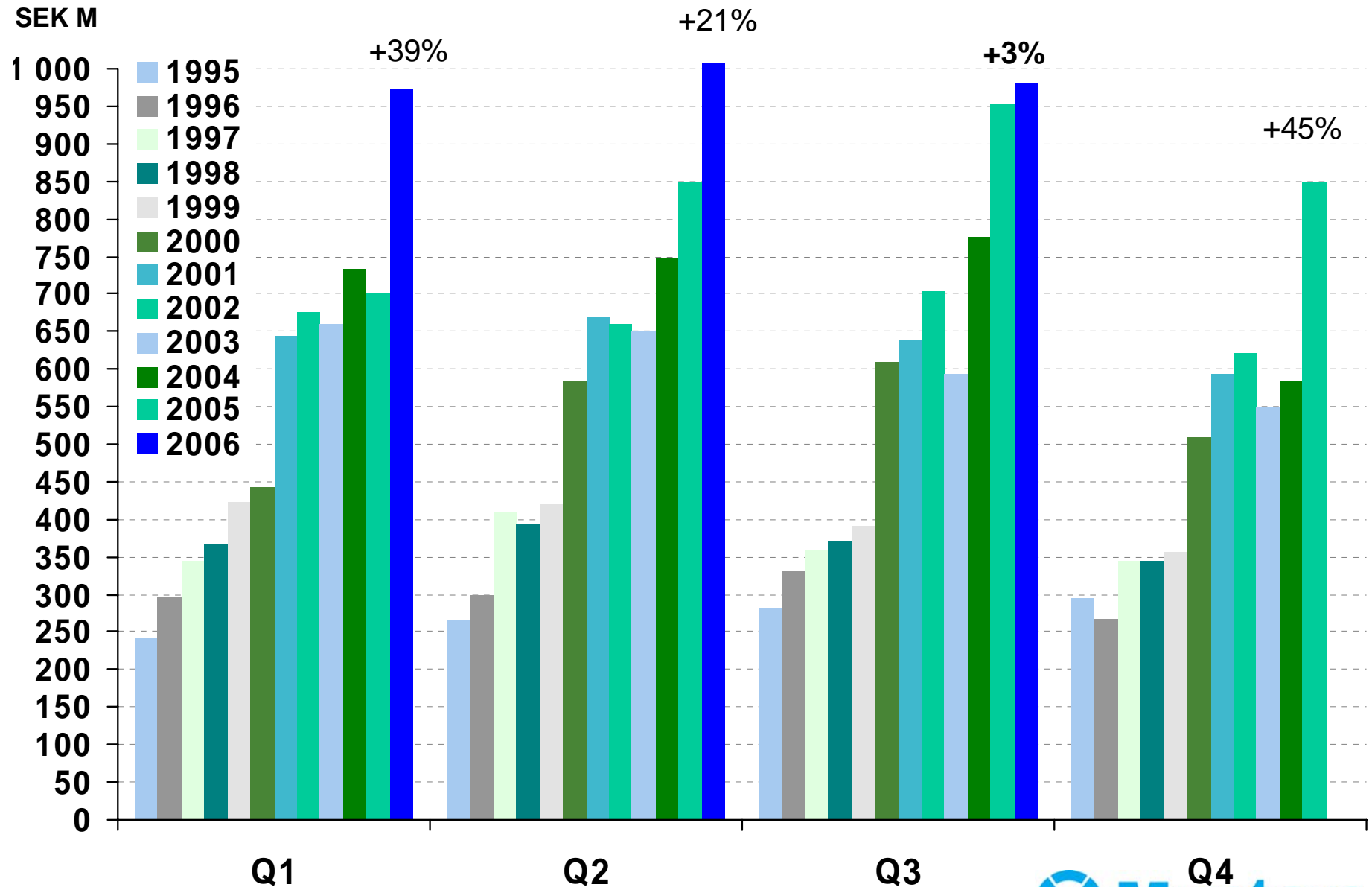
Order Intake



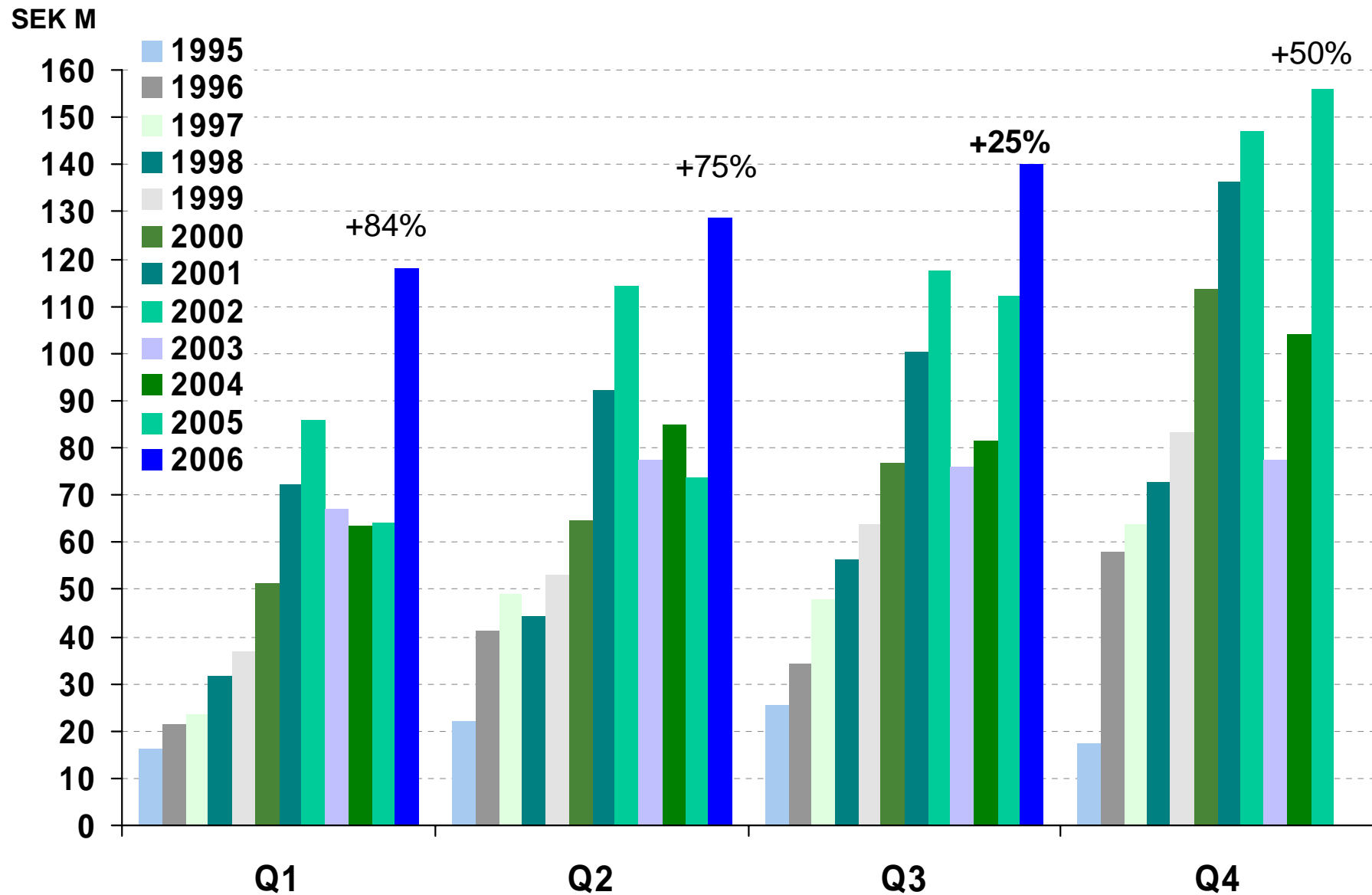
Net Sales



Backlog



EBIT

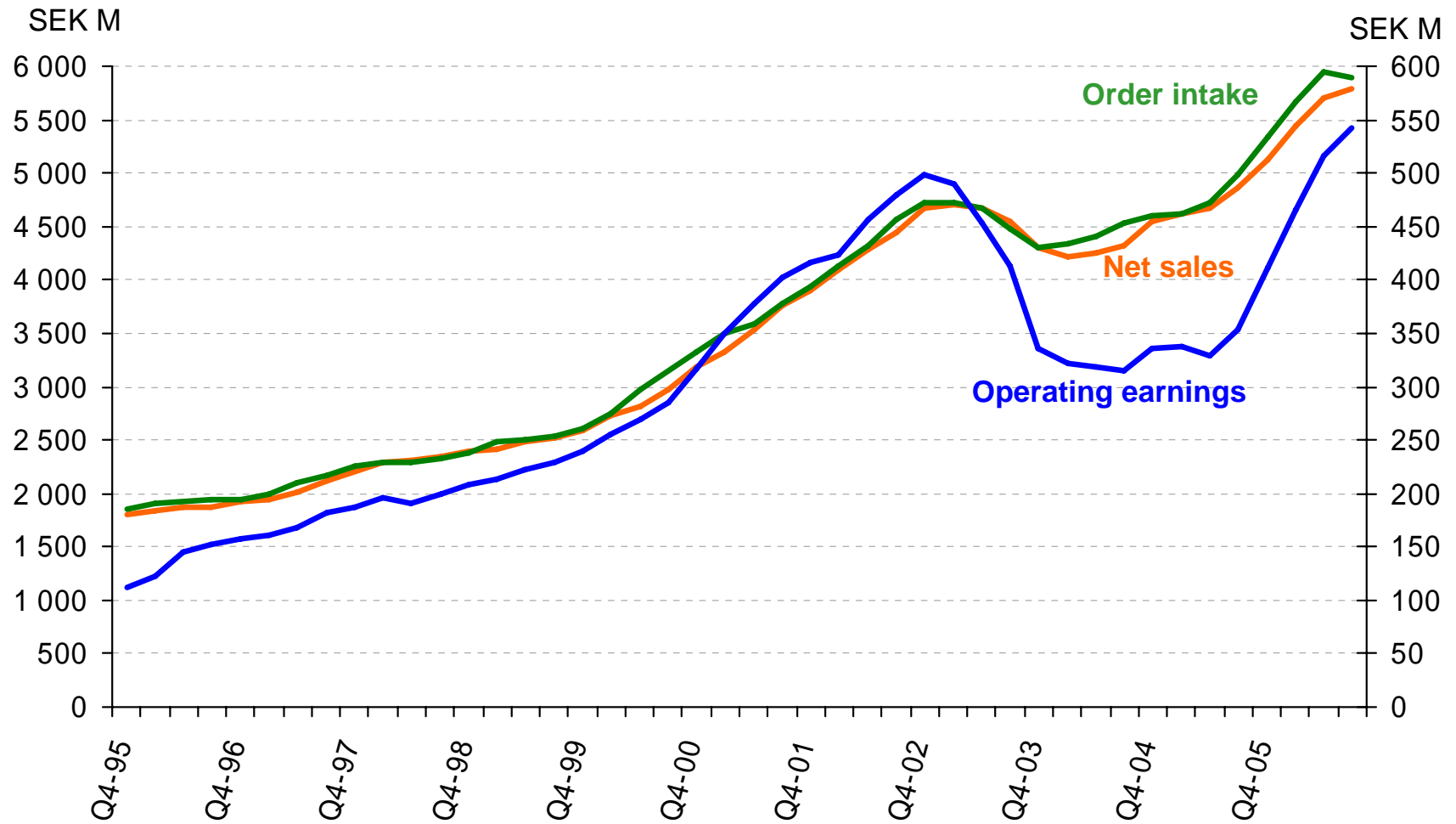


Key Financial Ratios

	<u>Q3 2006</u>	<u>Q3 2005</u>
Capital Turns ¹	3,0	2,8
EBIT Margin ¹	9,3%	7,3%
Return on capital employed ¹	28,9%	20,5%
Net debt, SEK M	89	318
Net debt/equity ratio	6%	24%
Earnings per share, SEK	3,45	2,76

¹ Calculated on rolling 12 months.

Rolling 4 Quarter Development



Operating earnings excluding goodwill depreciation.

A close-up photograph of a metallic surface, possibly a piece of machinery or a pipe, covered in numerous water droplets of various sizes. The droplets are illuminated by a warm, golden light source, creating a soft glow and highlighting their spherical shapes. The background is dark and out of focus, with some blurred light spots. The overall color palette is dominated by blues, greys, and warm yellows.

The Humidity Expert